

Message Text

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ACTION EA-09

INFO OCT-01 ISO-00 COME-00 EB-07 NSC-05 NSCE-00 CIAE-00

INR-07 LAB-04 NSAE-00 PA-01 SIL-01 USIA-06 PRS-01

SS-15 SP-02 AGR-05 /064 W
----- 090419

R 090555Z MAR 76
FM USLO PEKING
TO SECSTATE WASHDC 5267
INFO AMCONSUL HONG KONG

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E.O.11652: N/A

TAGS: ETRD, BEXP, CH, US

SUBJECT: USG SERVICES AT THE 1976 SPRING CANTON TRADE FAIR

1. THIS SPRING WE AGAIN PLAN TO HAVE USLO COMMERCIAL/
ECONOMIC OFFICERS ATTEND THE ENTIRE CANTON TRADE FAIR
WHICH OPENS APRIL 15. WE WILL ALSO MAINTAIN A HOSPITALITY
SUITE AT THE TUNG FANG HOTEL AS WE HAVE SINCE THE FALL
FAIR IN 1973. THREE USLO C/E OFFICERS WILL EACH SPEND
ABOUT 10 DAYS AT THE FAIR, AND THE FOURTH, THE AGRI-
CULTURAL OFFICER, WILL ATTEND THE FINAL TWO WEEKS AND
USE PART OF HIS TIME TO STUDY CROP CONDITIONS IN KWANGTUNG.
THE FIRST USLO OFFICER TO ATTEND THE FAIR WILL TRAVEL
FIRST TO HONG KONG FOR CONSULTATIONS AND THEN RETURN
TO CANTON WITH SUPPLIES FOR THE USG SUITE ON OCTOBER 14.
THE OTHER USLO OFFICERS ALSO PLAN CONSULTATION WITH
THE CONGEN IN CONNECTION WITH THEIR VISITS TO CANTON.

2. IN ADDITION TO USLO COVERAGE, WE HOPE IT WILL
BE POSSIBLE FOR AT LEAST ONE REPRESENTATIVE FROM
THE DEPARTMENT AND FROM AMCONGEN HONG KONG TO VISIT
THE FAIR IN CONNECTION WITH CONSULTATIONS IN PEKING.
WE SUGGEST THESE OFFICERS EACH PLAN TO SPEND ABOUT
THREE DAYS IN CANTON.

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EM AGAIN THIS FAIR, WE PLAN TO HOST ONE LARGE FORMAL RECEPTION AND PROVIDE NEWSPAPERS, MAGAZINES, A COMMERCIAL LIBRARY PLUS ADVICE AND ASSISTANCE TO AMERICAN BUSINESSMEN AT THE FAIR. OUR REQUESTS FOR REPRESENTATIONAL SUPPLIES AND PUBLICATIONS WILL BE SENT TO HONG KONG BY SEPTTEL.

4. AT PAST CANTON FAIRS THE EFFORTS OF THE NATIONAL COUNCIL FOR US-CHINA TRADE HAVE PROVED HIGHLY COMPLEMENTARY TO OUR OWN AND WE HOPE THE COUNCIL AGAIN PLANS TO HAVE ITS OWN OFFICE THIS SPRING. THE DEPARTMENT MAY WISH TO INFORM NCUSCT OF USLO'S PLANS AND SUGGEST THAT WE AGAIN COORDINATE OUR ACTIVITIES AT THE FAIR.
THAYER

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